

Sales Processing in SAP S/4HANA Sales

Course code: S4605

This course is ideal for persons requiring detailed knowledge about customizing of sales processes and basic functions. Course based on software release: SAP S/4HANA 2021 FP00.

Affiliate	Duration	Course price	ITB
Praha	5	66 125 Kč	0

The prices are without VAT.

Course terms

Date	Duration	Course price	Type	Course language	Location
------	----------	--------------	------	-----------------	----------

The prices are without VAT.

Who is the course for

- Application Consultant
- Business Process Architect
- Business Analyst
- Business Process Owner / Team Lead / Power User
- Developer
- Development Consultant
- Enterprise Architect
- Help Desk/CoE Support
- Solution Architect

What we teach you

This course will prepare you to:

- Gain a detailed knowledge of using the functions in sales.
- Know the different sales processes and its settings
- Make the relevant customizing settings for sales documents

Required skills

Essential

- S4600

Course outline

- Introduction to the Sales Process in SAP S/4HANA Sales
- Setting up the Enterprise Structures in Sales
- Sales Order Processing – Special Features & Source of Data
- Customizing of Sales Documents – Setting up of a Sales Document Type, Item Categories and Schedule Line Categories.
- Data Flow – Setting up the Copying Control in Sales
- Special Business Processes
- Incomplete Documents - Handling and Setting Up
- Partner Functions in Sales
- Outline Agreements – Scheduling Agreement & Contracts
- Material Determination
- Material Listing and Exclusion
- Free Goods

GOPAS Praha

Kodaňská 1441/46
101 00 Praha 10
Tel.: +420 234 064 900-3
info@gopas.cz

GOPAS Brno

Nové sady 996/25
602 00 Brno
Tel.: +420 542 422 111
info@gopas.cz

GOPAS Bratislava

Dr. Vladimíra Clementisa 10
Bratislava, 821 02
Tel.: +421 248 282 701-2
info@gopas.sk



Copyright © 2020 GOPAS, a.s.,
All rights reserved

Sales Processing in SAP S/4HANA Sales

- Sales Workshop - Setting up entire Sales Scenarios

GOPAS Praha
Kodaňská 1441/46
101 00 Praha 10
Tel.: +420 234 064 900-3
info@gopas.cz

GOPAS Brno
Nové sady 996/25
602 00 Brno
Tel.: +420 542 422 111
info@gopas.cz

GOPAS Bratislava
Dr. Vladimíra Clementisa 10
Bratislava, 821 02
Tel.: +421 248 282 701-2
info@gopas.sk



Copyright © 2020 GOPAS, a.s.,
All rights reserved